5/01/2018

**Welcome** **All directors**

Door -

**Affirmation:**

**“Every day in every way we get better and better and better”**

**Intro:**

 **Introduce directors**

**Pin New Consultant** (s)

**Welcome Guests**

**13 Weeks** Gold money bag

**Schedule:**

 Meetings/workshop/guest event

* May 29th, 7:30 pm – Unit meetings (Tina @ Marriott & Garfield Training Center)
* June 7th, Guest Event & All Area Meeting
* June 12th, Directors’ Meeting/Area Meeting – Crowne Plaza
* June 18th & 25th, Unit meetings @ Marriott
* June 19th & 26th, Unit meetings @ Garfield Training Center

 Bill Cantrell Call Wednesday night

 **Seminar:**

Video

 $195 Registration forms/luggage tag

 Team registration challenge

 Princess Court recognition - $20K retail production and CROSS THE STAGE @ SEMINAR!

**Please call up to the front of the room those who have already earned the Princess Court.**

**Announcements:**

Promotions: ??

New senior consultants: ???

**Countdown -**

BOOKING Everyone with 5 come up to the front of the room Gifts in the boxes. (If anyone has 10, have them tell how they did it)

 SALES 1000 gets a gift.

 Gift 9 FACES?

**Miscellaneous:**

Star Consultant: New Star Quarter March 16-June 15: key to success/boat ride on Lake Hopatcong; **unit on target cards**

 $600 order: bracelet, on target for star, Surprise and Delight drawing

 Sisters Consistency Seminar Bracelet

 Hulsman Pins—5 interviews in March

**Ribbons**: (Nancy at door to match accomplishment sheets withribbons)

**Book/SAGA**:

**Prizes**: Any Star consultant prizes not given out:

**Contests:** Queen of Miracles – **Winner to be announced at Seminar**

Week 1 – This week (5/21)

Week 2 – 5/28

Week 3 – 6/4

Week 4 – 6/11

Week 5 – 8/18

Each week, we will have 1 winner from each of the two meetings (Mt. Arlington & Garfield).

The consultant who sells the most NEW miracle sets will win a stunning piece of jewelry for that week. At the end of June, two lucky sellers will be drawn from the pool of weekly winners for a gift certificate to their favorite salon for a mani/pedi and a special gift from Tina to be revealed at Seminar! But that’s not all… One of the two winners will then be chosen from the hat to be the QUEEN OF MIRACLES and will crowned at Seminar!

**Tips/Education**: New Miracle Set w/Eye Cream

**Product of the week**:

**Training:**  Go over New Flipchart/Script – The Why – Go over Menu

**Reminders**: WEDS CALL with Bill Cantrell: 8:30 605-475-4800

**Affirm/Close:**

Challenge: 5 bookings

 “Every day in every way we get better and better and better”

**DIRECTORS:**

**Please bring the following:**

**STAR CONSULTANT INFORMATION – PRINTED**

* ALREADY A STAR, HIGHLIGHT IN PINK
* ON TARGET, HIGHLIGHT IN YELLOW
* Star gifts for anyone who has already earned and not received it!

**$600 BRACELET –**

Who already received and who is on target