

CYNTHIA L. GRESS



September 26, 2013

Judy Colao  
193 Lee Street  
Elmwood Park, NJ 07407

Dear Judy,

I wanted to send you a quick note to let you know I've been thinking about you. If you have placed an order of at least \$200 wholesale or more in the month of March, please disregard this letter.....and welcome back! However, if you have not had a chance to do that yet, I want you to know that *we don't want to lose you!*

At the end of this month, you will go off the Mary Kay mailing list, and be considered a non-active consultant. You'll no longer receive the company *Applause* magazine, the Unit Newsletter, or other company mailings. This will also mean that if you have business partners, you will lose them.

If you would like to set a new business goal or need help ordering, please call me today. We believe in you and want to give you every opportunity to be able to get your products at a discount to service yourself and your family. Why pay full price?

You can phone orders directly to the branch or go online until midnight on Saturday, April 29, 2006. My office staff can also help you place an order on Friday, April 28, 2006.

Please feel free to call me at 973-364-2599.

For additional training and motivation, you can check out our unit website at [www.unitnet.com/gress](http://www.unitnet.com/gress).

Love and Belief,

Cyndee Gress  
National Sales Director