

## **Which DISC Are You?**

Have you ever heard Cyndee or a sister Director talk about the DISC system?

Well, if you would like to learn more and even take a survey to determine your personality, keep reading!

Would you agree that people are different? Could you honestly say you know some real different people?

DISC teaches you how to acknowledge behavioral differences in work style and learn how to work with different people differently. The purpose is to minimize conflict and promote productivity. Imagine working with your key people in a way you could better utilize their unique factors and draw out the best in them without conflict.

DISC is a four dimension behavioral style model that makes it easier to read people.

We encourage you to take your own business focus survey by visiting [www.billcantrell.com](http://www.billcantrell.com). Once at the site, click "Survey" on the tool bar found at the top of the Home page. You will then choose between two different survey reports before getting started.

When you receive your business focus survey results, the following categories equate to DISC: Results = D, Communication = I, Systems = C, Quality = S

Bill Cantrell has been a friend of The Gress National Area for many years and has visited us in the past to train us personally on DISC. You can learn more about him when you visit his site.