

Description	Frequency	Amount	Amount (if Late)	How to Pay?	Deadline	Propay Descript
See notes @ end						
Area Meeting	Monthly	\$10	\$15	Propay/Cash/Check	Midnight Friday week b4 meeting	(Date)AreaMeet or (Date)Area(ConsultantName)
Director Meeting	Monthly	\$28	\$35	Propay/Cash/Check	Midnight Monday week of meeting	(Date)DirMeet
Unit Meeting Fairfield, NJ	Weekly	Discuss with Office		Propay/Cash/Check	Day of Meeting	(Date)UnitMeet
Unit Meeting, not Fairfield, NJ	Weekly	Discuss with Senior	TBD			
Fall Retreat	Annual – October	TBD	TBD	TBD	TBD	
Holiday Workshop	Annual – September	TDB – Avg \$15	TBD	Propay/Cash/Check	Email from Office	HWkshp Or (ConsultantName)HWkshp
Operation Car - MA	TBD					Ask Jenny McNulty
Desktop Office Manager	Monthly	\$5.00	N/A	Various		Payable to Mary Kay inc.
Unit Support Package	Quarterly	\$25.00	N/A	Various		Payable to Mary Kay inc.
Director CD Meeting Subscription	Annual	\$60.00	N/A	Propay/Cash/Check		Payable to Pynk Ice
Star Consultant Prize - Demo	Quarterly	Average \$20-30 ea	TBD	Propay/Cash/Check	Email from office	Star1stQtr
Star Consultant Prize - Awards	Quarterly	Average \$20-30 ea	TBD	Propay/Cash/Check	Email from office	(Qty)Star1stQtr
\$1,000 Bracelet	Monthly	\$4.00 ea	TBD	Propay/Cash/Check	Email from office	(Qty)May\$1kBrac
New Consultant Bracelets	Recommend 3-5 on hand to start	See Jenni B List on website	None	Payment to Jenni B Charms	None	N/A
Other Unit Meeting Prizes	Pins, 13 Week, Ribbons (See Binder)	Varies		MK In Touch- Director Section	Ask your Senior	N/A
DIQ Sashes	One Time	\$ TBD	None	Propay/Cash/Check	Email from office	DIQSash
Gress Calendar	Annual November	\$3-4ea	None	TBD	Email from Rosanne P.	(Qty)Calendar(yourlastname)
Year End Awards	Annual July	TBD	None	Mary Kay Inc.	January	Ordered thru InTouch
Director Suit	Annual	\$250/\$300 Depending on order	N/A	TBD/Mary Kay Inc.	Around Feb15th	
Seminar	4 Days Jul/Aug	\$1,000Avg	N/A	Travel/Registration	May/June	
Leadership	3/4 Days Jan	\$600-\$800	N/A	Travel/Registration	Nov	
Career Conference	2 Days Mar/Apr	\$300	N/A	Travel/Registration	Jan/Feb	

*** Please note***

- Meeting:
 - Cost of meetings are subject to change and you will be notified by the office if cost changes. There is a late fee if payment is not received on time. Please check cyndegree.com for details and dates.
 - Unit Meetings – Meeting with Cyndee in Fairfield is by invitation and you need to contact the office. You are committed to three months at a time. You are obligated to pay whether or not you or anyone in your unit attends. You must provide the office and Tom Gress notification in month two of the three month period if you no longer wish to participate.
 - Unit Meetings not Fairfield – Check with your Senior Director
 - Director Meeting – You do not have to pay if you do not attend
 - Area Meeting - You do not have to pay if you do not attend

- Prizes
 - Star prizes are acquired at above wholesale but under retail prices based on volume.
 - Cost for star prizes are an average and these may be higher or lower depending on the prize.
 - Some prize categories may no longer be in effect and the list may not yet have been updated. Check with the office or your senior if you have questions.

- Media
 - Media orders for CDs and DVDs are fulfilled by Pynk Ice.
 - Orders may be placed on line or purchased at Area Meetings.
 - Media is for Gress Area Consultants and Directors only. Special Requests may be granted by contacting the office.

- Helpful Hints
 - Please send in individual payments through propay.
 - In the invoice field on your propay transfer page, please note what the payment is for – see chart for description. For example, Area Meeting held on 6/12/12 – Description should read “061212AreaMeet”.
 - Send in your individual payments once a month, at the same time, so you don’t forget.
 - Don’t leave yourself short at the end of the month in your propay account so you are able to send in payment for the meetings (If you are short, ask a friend to propay for you).
 - Bring your check book to all events – You never know when you are going to need it!