



THE PERFECT APPOINTMENT

Hostess Name _____

Consultant _____ Director _____

Date of Appointment: _____

- ♡ Mention follow-up facial 6 times during skin care class
○ ○ ○ ○ ○ ○
- ♡ Minimum of 5 referral names _____ (Total referral names)
- ♡ Table Close
- ♡ Individual Close
- ♡ Minimum of one booking _____ (Total number of bookings)
- ♡ Hostess list for every skin care class booked
- ♡ Give out at least one Power of Your Life DVD _____
(Total number given out)
- ♡ One Basic Sold _____ (Total number of basics sold)
- ♡ **Call your Director after your appointment**

How many people in attendance? _____

Total sales from show: _____